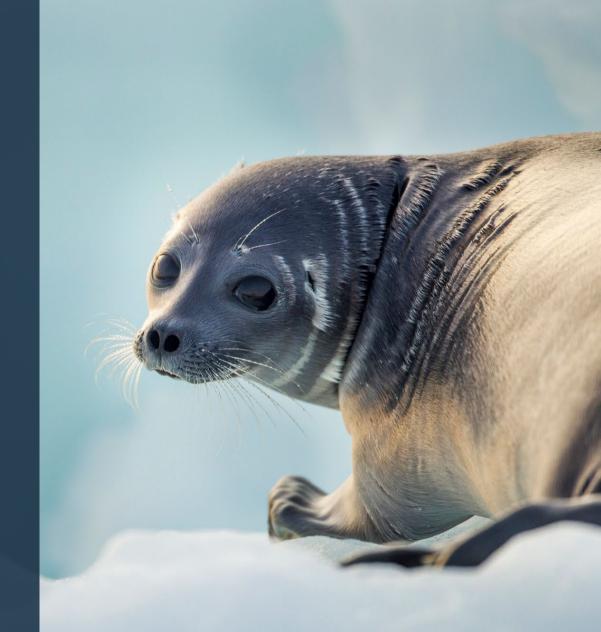


# Better World Fund Impact Report 2025





Note on front cover: Ringed seals depend on Arctic sea ice, which is disappearing due to climate change. Montanaro is committed to ambitious climate targets and invests in companies accelerating the low-carbon transition, helping to protect vulnerable species like the ringed seal by addressing the root causes of global warming. Reporting period: This report covers the year ending 30 June 2025, unless stated otherwise, and is based on the holdings of the Dublin domiciled Montanaro Better World Fund as of this date. Company data sources: Company sustainability data (impact and ESG) is sourced directly from the most recent company communication available\*. MSCI and Impact Cubed are also used. Reference to sources have been added where appropriate. Other data sources: Sustainability claims and references to external sources are evidenced in the report. Our Impact Report podcast was produced by Montanaro using Al software. The voices are Al generated. \*including, but not limited to, company reports, presentations, websites and meetings.

### Welcome

#### A very warm welcome to our eighth Impact Report.

The past year has not been without its challenges, not only in terms of investment returns but also in the face of growing scepticism towards sustainability in general. Some have thrown in the towel. This is not our way. We continue to try to get better and better. We are on a long journey and will not be turning back.

Recently, our UK-domiciled Better World Fund (BWF) was awarded the "Sustainability Impact" label by the Financial Conduct Authority (FCA). This is a huge achievement after a herculean effort by the team and many months of working constructively with the FCA. Our Dublin-domiciled Better World Fund remains "Article 9" under SFDR. Both are symbols of excellence in the world of impact investing. Meanwhile, we are beginning to see green shoots of recovery emerge in terms of performance.

Our Impact Report is a reminder of the importance of the Better World Fund and the difference we can make. Investing in smaller companies gives us direct access to decision makers, enabling us to act as a catalyst for change. In this report, we highlight real-world outcomes delivered by our investee companies — from treating disease to reducing emissions, cleaning water and expanding access to education and employment.

The case studies in this report speak for themselves.

As we look ahead, the deadline for the UN Sustainable Development Goals (UN SDGs) looms. Five years to go. The world is behind - but it is not too late. The companies in BWF's portfolio are part of the solution.

For the first time, you can listen to a podcast of our Impact Report on page 4. I do hope that you like it.

Our efforts are only possible in partnership with you. Thank you for your support.



Charles Montanaro July 2025



#### Awards

2024

**ESG Champion of the Year Award** FINANCIAL TIMES & INVESTORS' CHRONICLE

**Best ESG Global Equity Fund** 

**MAINSTREET PARTNERS** 

Best Small & Sustainable Investment Boutique – UK

WEALTH & FINANCE INTERNATIONAL

**ESG Integration Excellence Award – UK** 

**WEALTH & FINANCE INTERNATIONAL** 

Highly Commended Impact Report

2023

**ESG** Company of the Year

FINANCIAL TIMES & INVESTORS' CHRONICLE

**Best ESG Investment Fund: Impact** 

2022

Best Equity Global Small & MidCap Fund

Highly Commended Impact Fund

2021

**Best Impact Equity Fund** 

INVESTMENT WEEK

2020

**Highly Commended Impact Fund** 

INVESTMENT WEEK

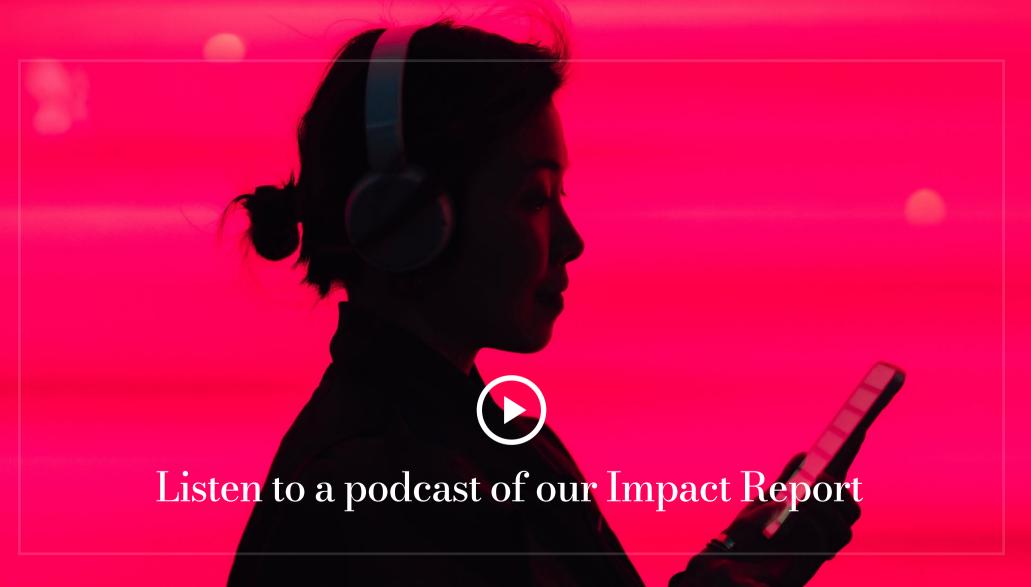
2019

**Best Impact Fund** 

INVESTMENT WEEK

**Best Impact Report** 

PENSIONS FOR PURPOSE



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Investing for Impact



# Why invest in Small & MidCap for impact?

#### Active managers in Small & MidCap can deliver real impact:

#### 95% of the world's listed companies are Small & MidCap:

- most investors concentrate on just the largest 600 stocks

#### Smaller companies power the sustainability transition:

- many deliver essential products and services driving system change

#### Small & MidCap are where many impact leaders can be found:

- more aligned to positive outcomes and the UN SDGs

#### Direct engagement with senior management:

- we speak to the CEOs who are the decision makers, enabling collaborative and influential share ownership



#### The UN SDGs

Achieving the UN Sustainable Development Goals will require an estimated US\$90 trillion in investment by 2030, with private capital playing a critical role in financing sustainable development.















13 CLIMATE ACTION























10 REDUCED INEQUALITIES

**∢**≡▶







<sup>1</sup> Global Reporting Initiative, United Nations Global Compact & Principles for Responsible Investment. (2018). In Focus: Addressing Investor Needs in Business Reporting on the SDGs.

## Our Impact Themes

To build a more sustainable economy, capital needs to be shifted from the "**old world**" – of fossil fuels, energy intensive manufacturing, struggling healthcare systems – to a "**new world**" – of companies whose products offer better outcomes for people and the planet. Our impact themes help us to identify companies that can deliver this new "**better world**".



# How we are making an impact

Theme	Focus	Objective	Intended Impact
ENVIRONMENTAL PROTECTION	Circular economy Water management	Promote recycling, reduce landfill and improve water efficiency and treatment	Increased recycling, reduced pollution and improved water security
GREEN ECONOMY	Renewable energy Sustainable infrastructure & transport	Accelerate clean energy, decarbonise transport and infrastructure	Lower GHG emissions, increased renewable capacity and greater climate resilience
☐ INNOVATIVE	Manufacturing efficiencies Product optimisation	Improve industrial processes and extend product lifecycles	Reduced emissions and waste and more circular, efficient production
HEALTHCARE	Medical innovation Treating disease	Advance therapies and improve treatment for communicable and non-communicable diseases	Better health outcomes, with reduced mortality and healthcare costs
NUTRITION	Nutritional health Sustainable food systems	Improve dietary health and food production sustainability	Healthier populations, less food waste and improved food system resilience
< No. of the second sec	Physical & mental well-being Access to education Financial inclusion	Support safety, mental health, education and financial inclusion	Safer communities, better quality of life and financial inclusion

# A year of real progress

### It has been a year of real progress for the Better World Fund and Montanaro.

The Fund's award of the new Sustainability Disclosure Requirements (SDR) "Sustainability Impact" label was a marathon not a sprint, but an important validation of the strength and rigour of our approach.

We also once again won "ESG Champion of the Year" from the FT and Investors' Chronicle - a memorable night for the whole team (we ended up on stage singing alongside Rugby World Champion Will Greenwood!).

Engagement is at the heart of what we do. Over the past year, we've been on the ground with company management teams — in factories, labs and offices — challenging them to raise their ambitions and supporting their efforts to deliver real-world impact. We know that every business is different, but each can play a vital role in achieving the Fund's goals.

I remain active as a UKSIF Board Member — helping to advance a credible sustainable finance agenda at a time when many things "green" face political headwinds.

Finally, we continue to work closely with our clients — helping to align their investment priorities including net zero, water scarcity, social challenges and healthcare pressures.

There is much still to do. But the direction of travel is clear — and momentum is building.

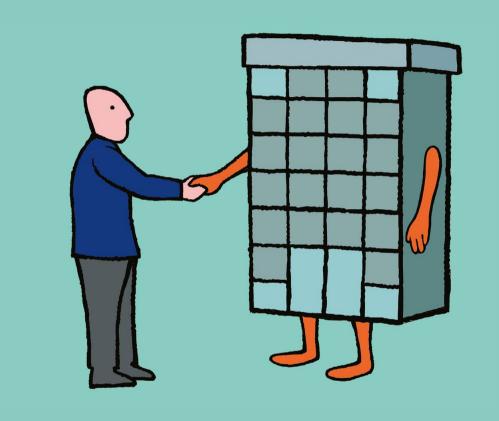


EALH-

**Ed Heaven**, Chief of Staff / Head of Sustainable Investments



# The Better World Funds



# Investment objective

The investment objective is to deliver attractive returns by investing sustainably in companies that are helping to solve some of the world's greatest challenges and to make the world a better place. We manage two "Better World" Funds:

#### MONTANARO BETTER WORLD FUND (DUBLIN)

Launched April 2018

SFDR: Article 9

Ethical exclusions

Six impact themes

100% SBTi covered by 2040

Net Zero by 2050

#### WS MONTANARO BETTER WORLD FUND (UK)

Launched January 2020

**SDR:** Sustainability Impact

**Ethical exclusions** 

Six impact themes

100% SBTi covered by 2040

Net Zero by 2050



https://montanaro.co.uk/fund/ws-montanaro-better-world-fund/

#### **RATINGS**

Square Mile: AAA rating

**RSMR:** Responsible rating

FundCalibre: Elite Radar

https://montanaro.co.uk/fund/montanaro-better-world-fund/

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# Impact Team

Our Impact Team leads the Fund's impact analysis, thematic research, impact approvals and reporting. We work hand in hand with our 15-strong Investment Team to integrate impact across the investment process.



**Adam Montanaro** 



**Andrea Shen** 



**Kate Hewitt** 



**Ed Heaven** 



**Harriet Topham SPECIALIST** 

#### Portfolio review

Over the past year, we have worked hard to improve the diversification and risk balance of the Better World Fund, while staying true to our impact and return goals. The Fund's strict impact criteria mean the Portfolio inevitably differs from the benchmark, which can raise factor risks.

Encouragingly, lowering overall correlations within the portfolio has meant that stock-specific risk has now become the main driver of returns — exactly what we aim for as bottom-up stock pickers focused on impact investing.

The Portfolio's beta has dropped from 1.2 in June 2022 to 0.95 at the end of June 2025, reflecting reduced sensitivity to broad market moves. Throughout, we have carefully considered stock correlation when adding new holdings, seeking companies that enhance growth, deliver impact and also reduce the Portfolio's overall risk profile.

### It has been a tough period for SMidCap and impact, but green shoots are emerging:

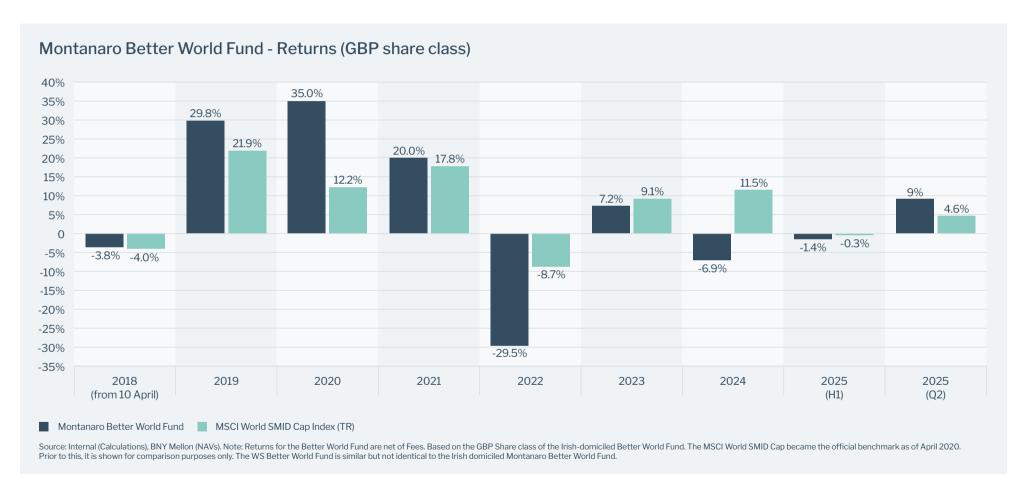
- **Valuation opportunity:** smaller companies trade at historic discounts despite strong fundamentals.
- **Shifting dynamics:** market leadership is broadening, amid a more supportive macro backdrop for Growth and Quality.
- Active advantage: inefficiencies in SmallCap create opportunities for active managers.
- Intentional allocation: dedicated SmallCap exposure is attractive as investors diversify away from US LargeCap.



Adlhu

Adam Montanaro Fund Manager

### Performance



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# Investment Philosophy & Process



# What makes a "Better World" company?

- 1 **Impact:** products and services beneficial to people or planet
- Quality: recurring revenues, pricing power, IP, high R&D and USPs
- 3 **Growth:** structural self-funded organic growth
- 4 Focused: a simple business we can understand
- 5 **High returns:** double digit EBIT margins and strong cashflow
- 6 **Low risk:** profitable with a strong balance sheet
- 7 **Established:** a market leader with high barriers to entry
- 8 Under researched: a "hidden gem"
- 9 ESG leader: exemplary standards of ESG and a willingness to engage
- 10 Outstanding management: open and passionate teams with a strong ESG culture



### **Investment Process**



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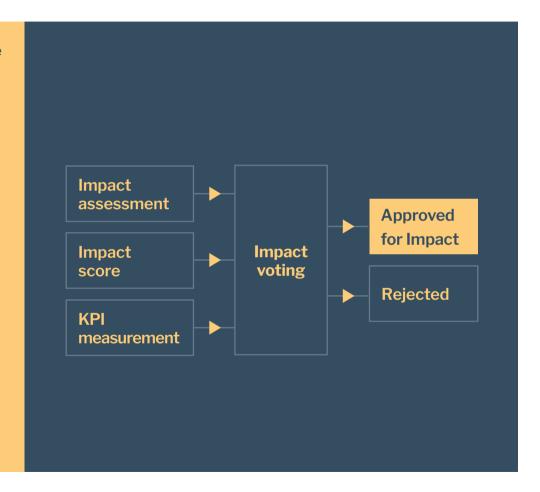
MONTANARO

# Impact Profile

An Impact Profile is completed to assess impact. Stocks are approved or rejected for impact by our Impact Team.

The Montanaro Impact Profile considers:

- Positive impact (products & services)
- Differentiation
- Investor contribution (via engagement)
- Intentionality (of management)
- Impact risk
- Revenue alignment to impact themes (at least 50%)
- Key performance indicators (KPIs)



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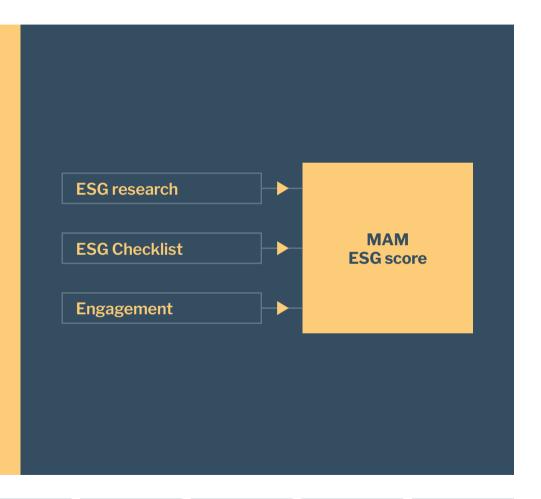
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### **ESG Checklist**

ESG forms a key part of how we assess the Quality of a business. Analysts complete the Montanaro ESG Checklist, which combines our own research with public data to assess a company's ESG calibre, risks and opportunities.

- Environment: Climate targets; Carbon emissions;
   Water; Waste; and Biodiversity
- Social: Diversity; Labour practices; Policies; Tax; and Supply chain
- Governance: Board composition; Insider ownership;
   Executive remuneration; Committees; Stakeholders;
   Ethics; ESG culture and Controversies



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# Quality Checklist

Every company we invest in must meet the "Montanaro Quality" threshold. This helps us to avoid the trap of investing in "concept stocks" that sound impactful but have little hope of delivering an attractive return to investors.

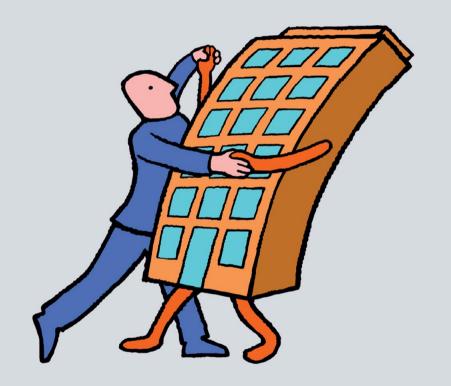
#### Our due diligence process includes:

- Quality Checklist: our "pre-flight" checklist, designed to assess the quality of a company
- **Financial model**: a proprietary model to understand the business drivers
- Meetings: with management and site visits
- Valuation: valuing future cashflows





Companies in Action by Theme



### **Environmental Protection**

**COMPANY** 

**COUNTRY LISTING** 

**DESCRIPTION** 

**PROBLEM** 

**SOLUTION** 

**UN SDG** 

**IMPACT KPI** 

**Badger Meter** 

US

Badger Meter is a global provider of smart water metering technologies that enable real-time monitoring and data-driven water management. Its solutions help utilities to save water and improve the efficiency of water systems.

Ageing infrastructure, water leaks and climate-related stress are straining water systems. Smarter solutions are needed to improve water conservation and reduce water waste.

Badger Meter's advanced metering and analytics tools detect leaks, support conservation efforts and enable better water system performance, helping to conserve water and reduce waste.

Goal 6: Clean Water & Sanitation

Over 5.5 million gallons of water saved in 2023<sup>2</sup>

<sup>2</sup> Figure reflects the combined water savings from case studies highlighted in the <u>Badger Meter's Sustainability Report 2023</u>.

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## Green Economy

**COMPANY** 

**COUNTRY LISTING** 

**DESCRIPTION** 

**PROBLEM** 

**SOLUTION** 

**UN SDG** 

**IMPACT KPI** 

#### **InPost**

**Netherlands** 

InPost is a parcel logistics company that uses lockers and pick-up points instead of home delivery.

Traditional parcel delivery is inefficient with substantial last-mile emissions.

InPost's model reduces delivery distances, optimises routes and lowers emissions.

Goal 11: Make cities and human settlements inclusive, safe, resilient and sustainable

142,429 tonnes of carbon dioxide equivalent (tCO<sub>2</sub>e) avoided through InPost's delivery model in 2024<sup>3</sup>

<sup>3</sup> InPost, Estimated using the same method as in 2023, based on updated emission intensities from InPost's 2024 Integrated Report (WTW. Poland).

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# **Innovative Technology**

**COMPANY** 

**COUNTRY LISTING** 

**DESCRIPTION** 

**PROBLEM** 

**SOLUTION** 

**UN SDG** 

**IMPACT KPI** 

#### **Tyler Technologies**

US

Tyler Technologies provides software that helps schools and local governments run more efficiently with increased transparency.

Many public services lack digital tools to deliver efficient and accessible support.

Tyler's platforms improve access to education, transport and public services.

Goal 9: Industry, Innovation and Infrastructure

In 2024, Tyler Technologies supported 1.4 million people by delivering software that modernises judicial courts, improves mental health access and streamlines public services.<sup>4</sup>

<sup>4</sup> Ansys (2021, Ansys Environmental Sustainability in Focus - Simulation Product Handprint: Electric Vehicles,

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In 2024, Tyler Technologies and the Mississippi Department of Mental Health launched a mental health app, used over 18,500 times to strengthen mental health support statewide

#### Healthcare

**COMPANY** 

**COUNTRY LISTING** 

**DESCRIPTION** 

**PROBLEM** 

SOLUTION

**UN SDG** 

**IMPACT KPI** 

**ALK-Abelló** 

Denmark

ALK-Abelló develops treatments that address the root cause of respiratory allergies such as asthma and hayfever.

Millions suffer from severe allergies and often rely only on short-term symptom relief.

ALK offers long-term allergy treatments, including tablets and nasal sprays to improve quality of life.

Goal 3: Good Health & Well-being

200,000 new patients treated in 2024 bringing the total to 2.6 million.<sup>5</sup>

<sup>5</sup> ALK-Abello Annual Report 2024



### Nutrition

**COMPANY** 

**COUNTRY LISTING** 

**DESCRIPTION** 

**PROBLEM** 

**SOLUTION** 

**UN SDG** 

**IMPACT KPI** 

**Balchem** 

US

Balchem makes nutrients and food ingredients that support human and animal health.

Poor nutrition contributes to greater disease risks and weak cognitive development.

Balchem's products improve health by enhancing nutrient absorption across all life stages.

Goal 3: Good Health & Well-being

1.2 billion people supported with nutrition-enhancing products in 2024.6

<sup>6</sup> Balchem Sustainability Report 2024

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# 1.2 billion people supported with better nutrition in 2024

Source: Balchem Sustainability Report 2024. Balchem calculates its global reach by estimating the annual consumption of its nutrition products in relation to recommended daily intakes of protein, minerals, vitamins and other essential nutrient

### Well-being

**COMPANY** 

**COUNTRY LISTING** 

**DESCRIPTION** 

**PROBLEM** 

**SOLUTION** 

**UN SDG** 

**IMPACT KPI** 

Stride

US

Stride provides accredited online education to help students stay engaged and succeed outside traditional classrooms.

Post-pandemic absenteeism has disrupted education for millions of US students.

Stride's platform enables remote learning for underserved students, with tailored pathways and teacher support.

Goal 4: Quality Education

Over 230,000 students enrolled in 2024, a 20% increase on the previous year.<sup>7</sup>

7 Stride 02 2025 results

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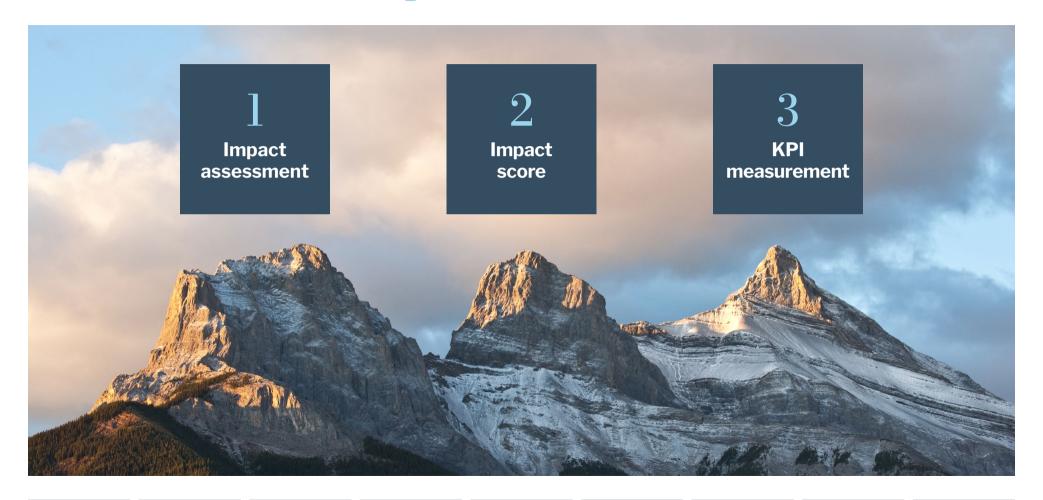
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Measuring our Impact



### How we measure impact



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### How we deliver change: Impact360°

Our impact assessment process – which we call Impact360° – ensures that we target impact consistently across specific areas of the economy.

#### Impact360° encompasses:

- Impact screening
- Initial company research
- Completion of Montanaro Impact Profile
- Completion of Montanaro ESG Checklist
- Approval / rejection by Impact Team
- Portfolio inclusion
- Impact measurement
- Ongoing monitoring
- Engagement
- Voting

These steps create a full circle "Better World" approach to achieving impactful and sustainable change.



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# Theory of Change

The Better World Fund aims to generate positive impact through both the products and services of its investee companies ("Enterprise Contribution") and engagement ("Investor Contribution").

#### **INPUTS OUTPUTS IMPACT** Impact seeking capital Portfolio of c.50 impact Capital invested in Planet: Company research companies impactful companies contribution to In-house ESG, impact & reduced GHGs, cleaner Impact Profile KPIs tracked & recorded Companies empowered financial expertise ecosystems, circularity assessment to invest for impact and increased Identify KPIs Proprietary research **Engagement results** renewable energy tools **Business models Fundamental** Voting results more aligned with People: Knowledge of quoted environmental & social contribution to & ESG analysis **Annual Impact Report** Small & MidCap markets goals improved health, better Active engagement published nutrition, mental Public equities become well-being and access Monitor, vote, escalate. more effective at to education/finance divest if needed delivering impact

### Portfolio breakdown by Theme



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# The impact our companies have delivered

The Better World companies have delivered the following impacts as measured by theme KPIs.

ENVIRONMENTAL PROTECTION			
2025	2024		
1.5 22.8	1.5 2.4		
	<b>2025</b>		

INNOVATIVE TECHNOLOGIES			
	2025	2024	
Carbon emissions avoided (MtCO <sub>2</sub> e)	20	23	

NUTRITION		
	2025	2024
People with improved nutrition (bn*) Healthy products sold (m)	1.2 700	1.1 678

GREEN ECONOMY		
2	2025	2024
Installed renewable energy capacity (GW) Carbon emissions avoided (MtCO <sub>2</sub> e)	77 66	1.2 74

HEALTHCARE		
	2025	2024
New drug discovery contributions Healthcare treatments (m)	6,700 229	5,322

2025	2024
2.6	0.3
	2.6

#### KPI detail:

<sup>\*</sup>Number of people

<sup>-</sup> Enabling new drug discovery: number of clinical trials; products & services supporting clinical trials; new medical products launched; and scientific papers published

<sup>-</sup> Healthcare treatments: number of patients receiving treatment/care; patients saved; and medical procedures performed

<sup>-</sup> Increased access to healthy nutrition; number of individuals reached; and number of healthy products sold

<sup>-</sup> People with improved well-being: number of people benefiting from enhanced safety measures; people who have gained new employment opportunities; people conducting physical activity; and improved access to education via students enrolled.

### **Environmental Protection**



The above figures reflect the impacts delivered by the companies within the Better World portfolio.

### Green Economy & Innovative Technology



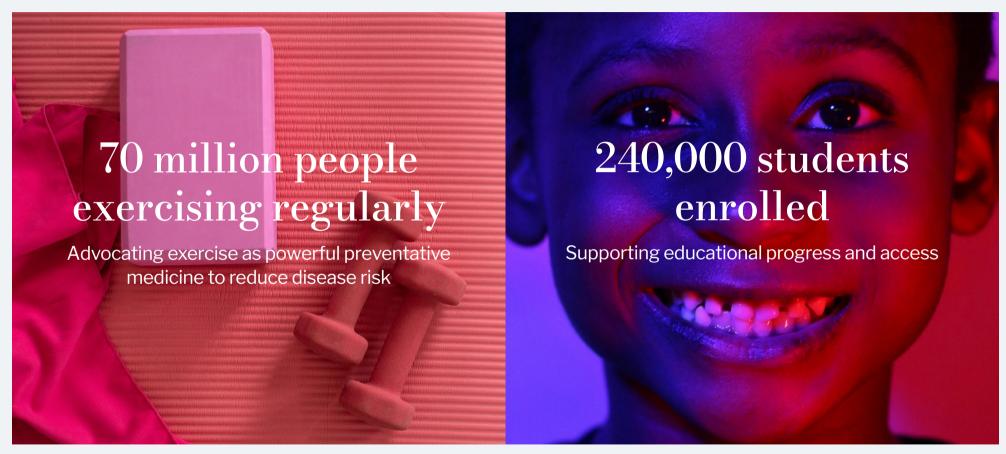
The above figures reflect the impacts delivered by the companies within the Better World portfolio.

#### Healthcare



The above figures reflect the impacts delivered by the companies within the Better World portfolio.

### Well-being



The above figures reflect the impacts delivered by the companies within the Better World portfolio.

#### Nutrition



The above figures reflect the impacts delivered by the companies within the Better World portfolio.

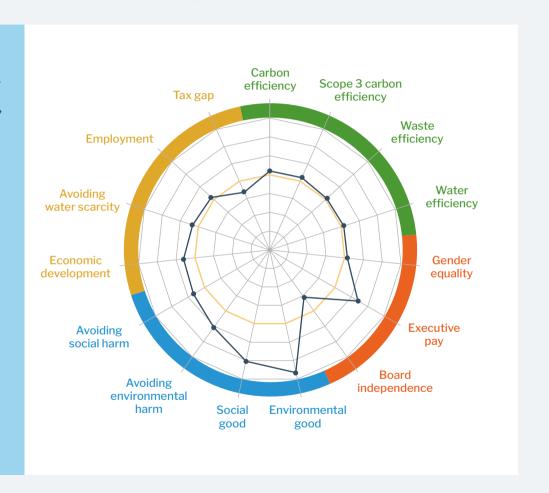
#### Independent assessment of our impact (by Impact Cubed)

**Impact Cubed** assesses the Fund against 14 sustainability metrics relative to a Global Markets Small & MidCap benchmark.

The Fund scores particularly well in the "Environmental Good" and "Social Good" categories, reflecting its strong impact orientation.

Impact Cubed normalises operational and revenue-based sustainability data to allow for like-for-like comparison with the benchmark.

The Fund ranks in the top quartile for impact performance relative to its portfolio peers.



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### UN SDG alignment

**Impact Cubed** assesses the Fund's alignment with the UN SDGs. They consider a company's revenues (products and services) to determine how well they are aligned with the goals.

If the Fund falls outside the Global Developed SMidCap benchmark (the red dotted circle in the middle of the spider chart) it is outperforming.

According to Impact Cubed, the Better World Fund is strongly aligned with the objectives of the UN SDGs.



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### Identifying ESG & Impact Leaders

Our Investment Team has developed an "Impact Score" for each company, allowing us to better assess the spectrum of impact across the Fund.

Companies are scored for impact based on our defined criteria. A company must have an impact score of at least 25 in order to pass.

We also assess the percentage of revenue aligned to our impact themes and will only invest in companies with at least 50% of revenue alignment.

Using our bespoke ESG Checklists, we analyse companies across numerous metrics and calculate a score out of 10. Companies must have a score of at least 5 in order to pass.

We look for leaders in both ESG and Impact.



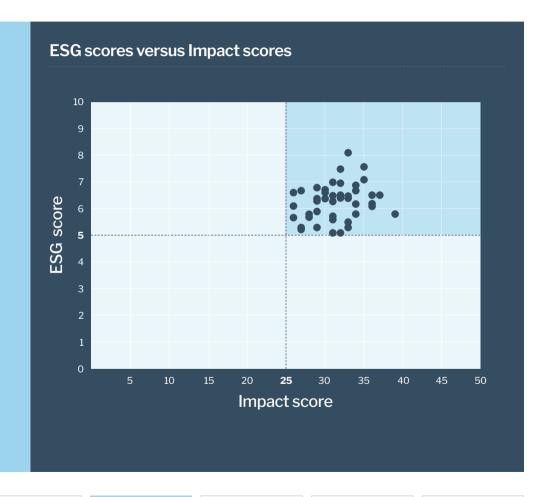
### Impact & ESG scores in the Fund

Companies creating positive impact are positioned for long-term growth, while strong ESG practices reflect high-quality businesses with effective risk management.

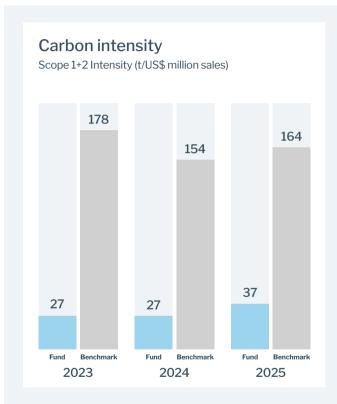
This chart shows how the ESG scores of Better World Fund holdings align with our internal impact assessments.

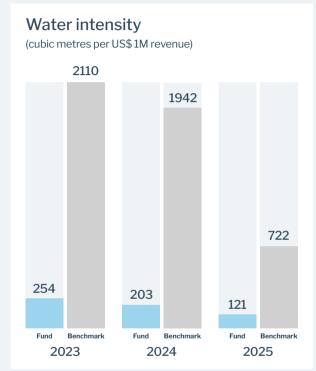
Each dot represents an investment meeting our rigorous standards.

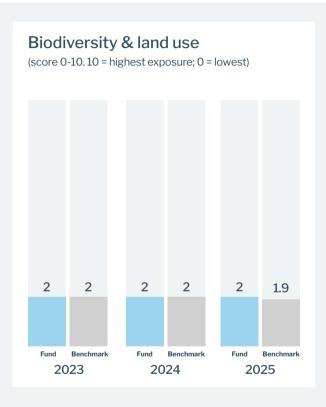
We only invest in companies that deliver meaningful impact and demonstrate robust ESG performance, though we will support those committed to improving through active engagement.



#### **Environmental metrics**







 $Data \, source: \, MSCI: \, Environmental \, intensity \, figures \, are \, weighted \, averages \, based \, on \, the \, latest \, available \, company \, disclosures. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, on \, the \, same \, 0-10 \, scale. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, on \, the \, same \, 0-10 \, scale. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, on \, the \, same \, 0-10 \, scale. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, on \, the \, same \, 0-10 \, scale. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, on \, the \, same \, 0-10 \, scale. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, on \, the \, same \, 0-10 \, scale. \, \\ \, MSCI's \, Biodiversity \, score \, combines \, a \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, 0-10 \, Business \, Score \, with \, a \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, 0-10 \, Business \, A \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, 0-10 \, Business \, A \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, 0-10 \, Business \, A \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, score \, 0-10 \, Business \, A \, +50\% \, Geographic \, multiplier, \, yielding \, a \, final \, yielding \, A \, +50\% \, Geographic \, multiplier, \, yielding \, A \, +50\%$ 

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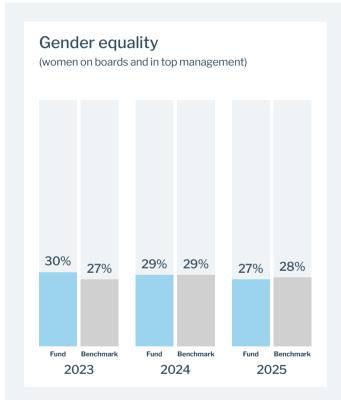
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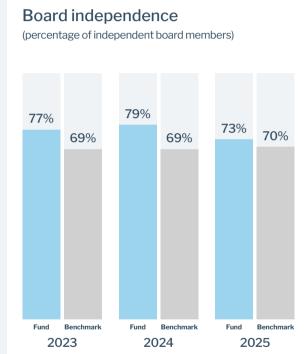
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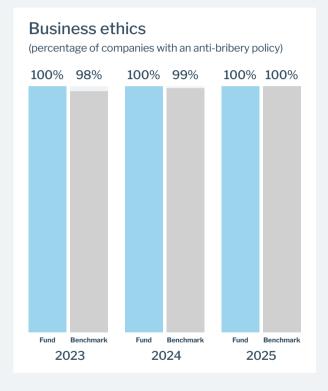
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# Social and governance metrics







The MSCI World Smallcap index has been adopted as the benchmark for ESG metrics to ensure consistency and relevance. This index provides an appropriate comparison for our portfolio because it focuses on companies of similar size. Specific benchmark figures for Waste Intensity, % Women in Management, Anti-Bribery Ethics Policy and % Independent Directors refer only to Europe. The figures reported are as of 30th June each year.

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Engagement



# Engaging for impact

#### SmallCap offers a real opportunity to engage.

Our focus on smaller companies gives us direct access to senior leaders. We meet with CEOs and Boards to share insights that help shape strategy, support long-term growth and improve ESG and impact performance.

#### We add value through:

- **direct influence:** our investments and long history in SmallCap give us a credible, trusted voice
- tailored guidance: we support and can advise companies on capital allocation, R&D and sustainability
- systemic focus: we engage on company-specific priorities and broader issues such as climate change

This is how we deliver meaningful **investor contribution**, supporting positive change and sustainable business growth.



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### Engagement case studies



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### Deep Dive reports

Our Investment Team conducts "Deep Dive" reports into sustainable topics that affect many of the companies in which we invest.













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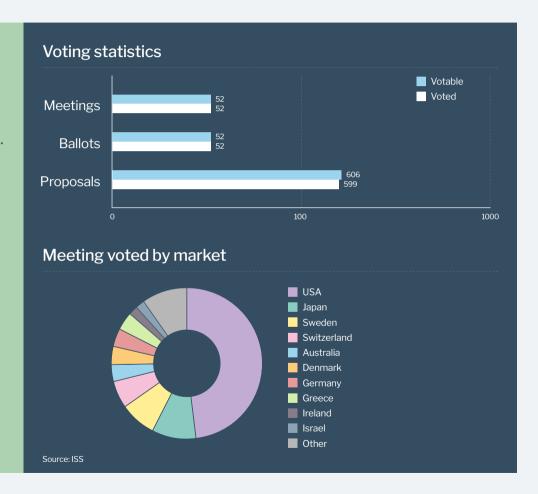
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# Stewardship: using your vote

We voted at 52 meetings between the end of June 2024 and the end of June 2025, representing 100% of votable meetings over the period.

Voting was 97% aligned with management recommendations. Votes against management primarily related to executive remuneration.

Where we were considering dissent, we sought to engage with the company ahead of the meeting to communicate our concerns and understand the context.



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#### Collaborations

<b>.</b> ₽RI	Principles for Responsible Investment(PRI)	2009	TOBACCO PALE	Tobacco Free Portfolios Finance Pledge	2022
STEWARDSHIP CODE	UK Stewardship Code	2010	LIVING WAGE FOUNDATION	Living Wage Accreditation	2022
CDP	Carbon Disclosure Project (CDP)	2015	UK Sustainable Investment and Finance Association	UK Sustainable Investment and Finance Association (UKSIF)	2023
Trans	LGPS Code of Transparency	2017	() GFANZ	GFANZ (Glasgow Financial Alliance for Net Zero)	2023
Certified	B Corporation	2019	<b>Share</b> Action»	ShareAction	2023
FARR A COLLER INITIATIVE	Farm Animal Investment Risk and Return (FAIRR)	2019	BUSINESS COALITION FOR A GLOBAL PLASTICS TREATY	Business Coalition for a Global Plastics Treaty	2023
Net Zero Asset Managers Initiative	Net Zero Asset Managers Initiative (NZAM)	2020	T N F D	Taskforce on Nature-related Financial Disclosures (TNFD)	2023

# Climate Action



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### Our climate goals

#### Remove historical carbon emissions by 2030

By 2030, our ambition is to have removed from the environment all the carbon MAM has emitted since its founding in 1991.

This target includes our operational Scope 1 and 2 emissions plus our Scope 3 emissions associated with business travel.

#### **Carbon negative** by 2030

We are aiming to remove more carbon from the atmosphere than our business produces by 2030.

#### Reduce portfolio emissions by 100% by 2050

By 2050, our target is to achieve net zero financed emissions, with a 50% reduction by 2030 relative to the 2019 base level.

We are aiming for 100% of our portfolio companies to have set science based targets by 2040.

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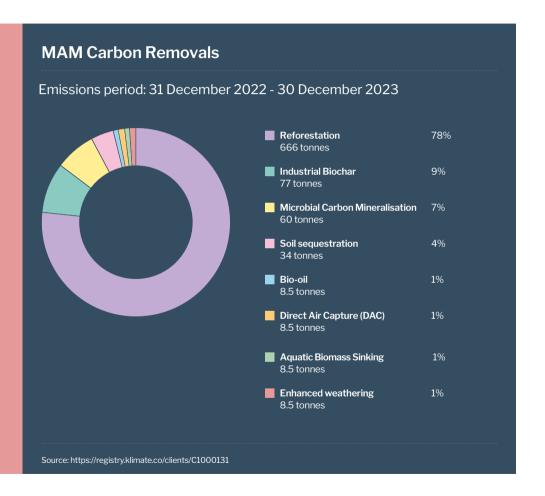
### How we will be carbon negative by 2030

#### To become carbon negative by 2030 we will:

- significantly reduce operational carbon emissions from a 2019 baseline
- implement a carbon removal scheme to neutralise our historical emissions by 2030

We have partnered with Klimate, a Danish carbon removal platform that enables access to innovative, verifiable carbon removal solutions. Klimate have helped us to create a portfolio of innovative independently verified projects. Through Klimate we acquire carbon removal certificates.

Our approach has been inspired by Microsoft's carbon negative targets and conversations with the Microsoft Climate Innovation Fund.



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# Carbon removal projects

#### **Direct Air Capture**

**Project Hummingbird** captures carbon dioxide from the air and stores it permanently. It is the first plant in Kenya and is advancing climate innovation across Africa.



#### **Enhanced Weathering**

**UNDO** captures CO<sub>2</sub> from the biological cycle and converts this to the geological cycle using enhanced rock weathering with basalt.



#### **Bio Oil**

**Charm Industrial converts** biomass into a stable, carbonrich liquid and then pumps it deep underground where it can be stored for over 1,000 years.



**CommuniTree** works with smallholder farmers across Nicaragua to grow trees alongside their existing farming practices.



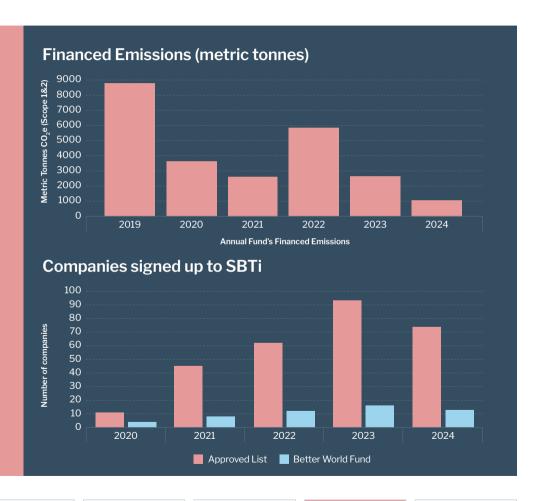


### Progress towards a net zero Portfolio

The Better World Fund has reduced its financed Scope 1 and 2 emissions by 88% since 2019 — from nearly 9,000 to around 1,000 metric tonnes of  $CO_2$ e as of December 2024.

This is well ahead of our interim target of reducing emissions by 50% by 2030.

Montanaro's wider engagement is driving momentum: SBTi commitments across all of our Funds have climbed from 11 companies in 2019 to 74 in 2024.



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Giuseppina Di Foggia, CEO, Terna Group

Terna is Italy's electricity transmission system operator, supporting the country's energy transition through modernised infrastructure and digital innovation.

Montanaro



#### About us

MAM researches and invests exclusively in global, quoted Small and MidCap equities. We were founded in London by Charles Montanaro in 1991.

We remain a privately owned boutique known for our family culture. Based on Threadneedle Street close to the Bank of England, we have been described as "an Oasis in the City".

We aim to deliver attractive investment returns and outstanding service to our clients. We work with recognised leaders in responsible investment.

Sustainable investing is at the heart of our Company. We introduced our first ethical restrictions in the 1990s. ESG has been integrated into our "Quality Growth" investment process for over two decades.

Montanaro was named "ESG Champion of the Year" at the Financial Times & Investors' Chronicle Investment Awards in 2023 and 2024. We have also won awards for our impact

reporting from Pensions for Purpose, Best Impact Fund from Investment Week and Best ESG Global Equity fund from the consultant Mainstreet Partners.

We were one of the first UK financial institutions to become a certified B Corporation in 2019 when there were less than 200 in the UK. By 2030, Montanaro will be carbon negative and will have removed from the environment all the carbon it has emitted since its founding in 1991.

Ed Heaven serves on the board of the UK Sustainable Investment & Finance Association (UKSIF), which represents financial services firms managing over £19 trillion in assets under management (AUM) to advance sustainable finance.

As of 30 June 2025, we looked after £3 billion of assets for our clients.

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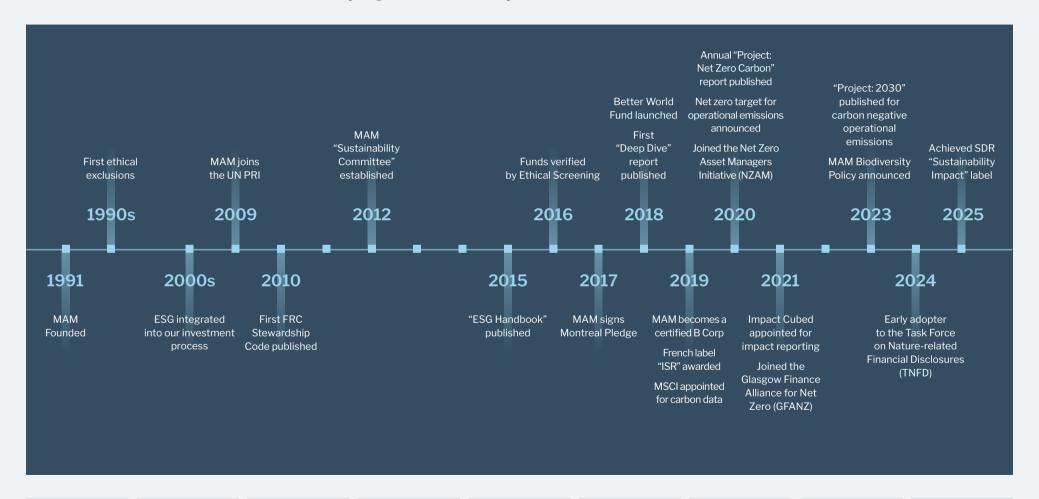
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### Our sustainability journey



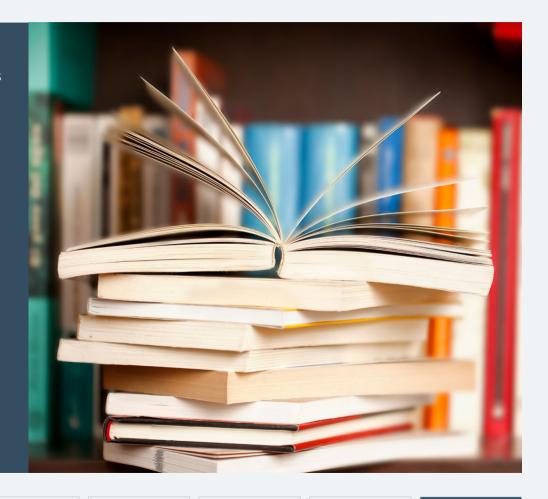
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### Sustainability library

One of the ways we champion sustainability is through thought leadership publications for our clients. MAM produces content that showcases our expertise in sustainable investing.

This includes our research Deep Dives on topics such as supply chains and renewable energy; blogs on topics such as ESG integration and sustainability trends; impact reports; and our ESG Handbook. These can be found on our website: <a href="https://www.montanaro.co.uk">www.montanaro.co.uk</a>

Sustainability Library
Deep Dive reports
Insights
Chart of the Week



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# Charity partners

#### **City Harvest**

MAM supports City Harvest. The charity collects high quality surplus food from the UK's leading retailers, wholesalers, restaurants and manufacturers to distribute to more than 350 community programmes that serve meals to vulnerable people in London.

Visit City Harvest.

#### **Rewilding Britain**

MAM supports Rewilding Britain. We were the anchor partner as the Dorset Wildlife Trust rewets the headwaters of the River Sherford in Dorset. The project will liberate the river and create over 30 hectares of wildlife rich wetland, storing carbon in wetter soils and reducing pollution and flooding.

Visit Rewilding Britain.



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